

ENABLING GROWTH THROUGH PEOPLE

**Bata**

**SUCCESS STORY: GLOBAL CENTRALISATION**

Bata wanted to centralise their Global Omni-channel operation, shift their culture and accelerate their day to day trading.

A detailed analysis of Bata’s competitors and market leaders, led to a new OD that was lean enough to adapt and robust enough to deliver.

**RESULT**

By understanding the best practice models available, Bata was able to see what was possible, at each stage of the business unit evolution and then put in place a solution that would deliver to their needs.

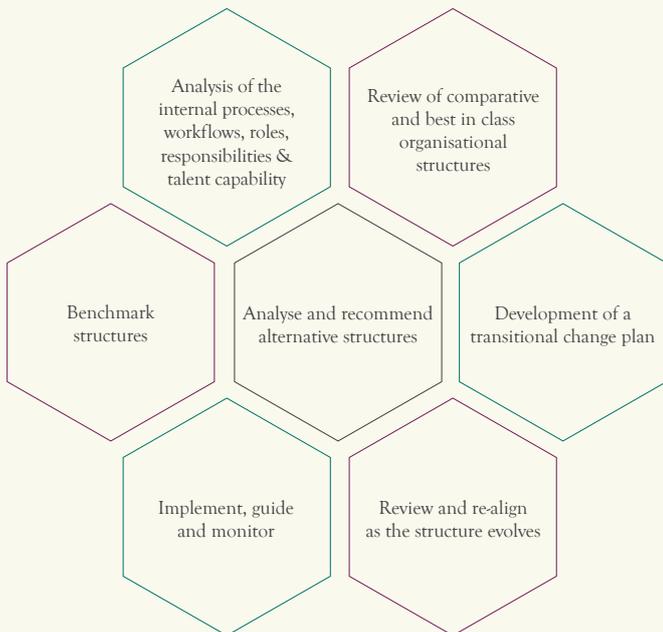
**BESPOKE SOLUTIONS FOR ORGANISATIONAL DESIGN**

We help you to look beyond the obvious and inspire the business solutions that enable growth or transition.

We apply a methodology that focuses on the people not just efficiencies. We develop multi faceted ecosystems that ensure people & units perform harmoniously together.

Our interest is in securing your future and ensuring you remain cutting edge.

**MODULAR OPTIONS**



*Joules*

**SUCCESS STORY: BUILDING FOR GROWTH**

Tom, the founder had built a great brand. His vision was to grow quickly to £100m. He recognised that he needed experts to help him shape the business structure that would take him there.

We analysed how the business was structured, provided comparative analyses, worked conjointly to evolve a new best in class structure based on science and art.

**RESULT**

This piece of consultancy provided the platform that enabled sales to accelerate from £35M to £130M+ turnover and float on AIM in May 2016.



*“I provided ORESA with a brief and they exceeded my expectations, enabling me to understand my internal talent capability and see what was possible, and then recruited the team that is now delivering my vision.”*

Tom Joule, Founder, Joules



SEE WHAT’S POSSIBLE

T: +44 (0)1484 500935 E: info@oresa.co.uk W: www.oresa.co.uk